

Volume 29 – Tools to Develop Your Leadership Skills

Here is what I am thinking . . .

I believe that *Great Conversations start with a question*, and I have used that mantra to encourage leaders to talk with their people, and for all to realize their role in what I call trUPerformance™.



What you will hear a lot from me over the next several years is that *trUPerformance™ requires honest conversations that lead to thoughtful actions, and ultimately improved performance*. I still stand by my basic belief that relationships are a key piece of leadership.

Here is what I am doing . . .

I have just recorded and loaded two videos on the Johari Window and Leadership on to my YouTube channel. I designed them for two reasons:

1. The Johari Window is a great model for helping leaders look at their conversations through a different lens.
2. My mission is to *Be a guide for individuals/organizations in transition so they achieve the excellence they desire*. A big part of living that mission is equipping people to have more honest conversations.

To help facilitate learning from these videos, I have published a guide to help guide your individual learning or to create a 15-20 minute learning segment in one of your leadership team meetings.

Here are the links: Leadership and the Johari Window - [Part 1](#) and [Part 2](#).
[Here is a link to the guide.](#)

I have a favor to ask . . .

I appreciate each of you for joining my community by being part of this mailing list. Each of you are busy with work and life, and when I review the activity after each email and see how many of you are opening the email and clicking on the links I am humbled and thankful. I also look forward to the emails with other ideas I should include or stories of how the tips have helped you be a more effective leader.

First – Try it and give me some feedback. What was valuable? What could be done to make it more valuable? What topics are missing that would help you have more honest conversations?

Second – Pass it along to others.

Third – I have incorporated these videos into one of my keynote workshops on One-on-Ones. If you are looking for a speaker at a leadership retreat, professional conference, or any other event where people are interested in professional development let me know. I have space for a couple more this year, and I am starting to book next year.

Thanks for allowing me to be part of your community. As always, if you have questions or feedback, contact me. Scott@thetrugroup.com

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