trUPerformance"

People-Centered Peformance

Preparation

- Send Team Member Fact Sheet Have them fill out and send to me ahead of our meeting
- Send them mine filled out prior to meeting

Week 1 - Kick-off

- 1. Hand out books (bring books)
- 2. Around the room introductions
- 3. What you can expect my methods and expectations
- 4. Activity Quiz Do you know your teammates?
- 5. Around the room sharing: I believe Leadership is . . .

Assignment

- Read Chapter 1
- Finish the statement: I believe leadership is . . . (3-7 short statements)
- Answer question: What strengths do I have as a leader? (3-7 short statements)
- Answer question: What part of being a leader is MOST challenging to me? (1-3 short statements)
- Watch Simon Sinek TED Talk How Great Leaders Inspire Action

Week 2 – Review Chapter 1

- 1. Start: What part of this last chapter resonated with you? What questions arose for you?
- 2. Present back: I believe statements around leadership
- 3. Pair up conversations: Strengths and challenges

Assignment

- Read Chapter 2
- Watch the YouTube video by <u>Scott Patchin Leadership and the JoHari Window Part 1</u>
- Practice just observing and thinking about the people around you. Remember when
 observing you are just being more aware of what you see, it is not a passive activity, but
 an active way of experiencing your teammates, your leader, your team, and your own
 actions as a leader. Hint: Focus on one regular time together (team meetings, project
 meetings, or one-on-one time with your team/leader. Review these questions before
 the meeting, and then jot down some observations immediately following the meeting.
 - Observation 1: What are your people thinking about Celebrations?
 Challenges?
 - Observation 2: What do you see yourself focused on People or Task?
 - Observation 3: Looking through the JoHari Window Lens What did you notice about your interactions with your team?

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Week 3 – Review Chapter 2

- 1. Start: What part of this last chapter resonated with you? What questions arose for you?
- 2. Pairs/Threes Share observations from your activity
 - Question: What did you learn about your leadership style? What did you learn about how your teams interact with each other? What is one
- 3. Large Group: Debrief observations Discuss questions
- 4. Individual: What do you think you need to Keep DOING START DOING because of what you observed?
- 5. Translate that goal into a PRACTICE for the week (first pass at SMART goals). (A practice is simply something you will commit to doing this week. An example is a simple statement like: My commitment for the week is to include in all my one-on-ones the question – what is frustrating you now?

Assignment

- Read Chapter 3
- Watch YouTube video by <u>Daniel Pink The Surprising Truth About What Motivates Us</u>
- Follow through on your commitment
- Answer these questions: For yourself and each of the people you lead or are teammates with:
 - O What motivates me/them?
 - What threats are they really good at minimizing? How do you see them doing it?
 - o For yourself: What threat to performance do you need to be more aware of and be more effective at minimizing it? What is one thing you could do to achieve that?

Week 4 – Review Chapter 3

- 1. Start: What part of this last chapter resonated with you? What questions arose for you?
- 2. Pairs/Threes Share your practice for the week.
- 3. Debrief observations as a group Discuss questions
 - o What did we learn about making and following thru on commitments? What works and what barriers get in our way?
- 4. Group discussion: Go around the room and share feedback for each person on what Threat you see them managing well and what they are doing that they need to keep doing.
- 5. Group discussion: What is one Threat you need to be more aware of and why? What is one thing you could do to minimize that threat for yourself?
- 6. Translate that goal into another PRACTICE for the week. (A practice is simply something you will commit to doing this week. An example is a simple statement like: My commitment for the week is to include in all my one-on-ones the question – what is frustrating you now?

Assignment

Read Chapter 4



- First pass at a development plan / Action plan for you
- Individual work: What does my KEEP Doing / START Doing / STOP doing list look like? What are 3 KEEPS and 1 START/STOP that I will commit to?
- Review list of resources / actions at end of book any fit into your KEEP / START / STOP goals?

Week 5 – Wrap-up / Graduation

- 1. Start: What part of this last chapter resonated with you? What questions arose for you?
- 2. Discuss questions people brought?
- 3. Workshop: Fill out development Plans and share (see attached)
- 4. Pair up: Using SMART Goals worksheet and conversation translate KEEP doing and START/STOP doing items to action plans. Live EDIT session – How to make these work
- 5. Share final action plans and one takeaway from this study time together.
- 6. Share a review of the book on Amazon. ©